

ERIC L. PINCKNEY

PROJECT EXECUTIVE, COMMERCIAL REAL ESTATE



191 Peachtree Street NE
Suite 4100
Atlanta, GA 30303
404-224-1860 (Main)
404-224-1889 (Direct)
EPinckney@integral-online.com

AFFILIATIONS

- Georgia Tech Fellowship of Christian Athletes
- Leadership Atlanta, 2013
- Arthur Blank YMCA

Eric L. Pinckney is the Project Executive responsible for the implementation of Assembly in Doraville, GA, which is a 145 acre, 10 million square foot redevelopment of the former General Motors plant in metro Atlanta and one of the largest transit oriented developments in the United States. He has been affiliated with Integral since the company's inception in 1993.

Mr. Pinckney has over 25 years of real estate industry experience, including \$1.5 billion in multifamily development and \$100 million in public improvements. His know-how encompasses engineering design, construction management, project management, and real estate development.

Mr. Pinckney has a strong command of the community building process. He has managed every aspect of a program including master planning with community participation; managing public/private partnerships; design; financing; construction; lease-up; operations and compliance.

Mr. Pinckney has extensive experience with federal procurement regulations; the use and layering of federal funds with private equity and conventional debt; reporting; and compliance requirements.

Mr. Pinckney was also an instrumental part of the team that developed the mixed-income, mixed-use model utilized to implement the Housing Authority of the City of Atlanta's Olympic Legacy Program, heralded as "The Atlanta Model". This model revitalized five distressed communities in the Authority's portfolio.

Mr. Pinckney earned a Bachelor of Science in Mechanical Engineering and a Masters in City Planning from the Georgia Institute of Technology. He is a member of Leadership Atlanta Class of 2013, and currently serves on the boards of the Georgia Tech Fellowship of Christian Athletes, and the Arthur Blank YMCA.