

ERIC L. PINCKNEY PROJECT EXECUTIVE, COMMERCIAL REAL ESTATE



191 Peachtree Street NE Suite 4100 Atlanta, GA 30303 404-224-1860 (Main) 404-224-1889 (Direct) EPinckney@integral-online.com

AFFILIATIONS

- Georgia Tech Fellowship of Christian Athletes
- Leadership Atlanta, 2013
- Arthur Blank YMCA

Eric L. Pinckney currently leads program management and consulting at Integral, most recently he was the principal in charge of Integral's engagement with Microsoft. Prior to that, Eric was the Project Executive responsible for the implementation of Assembly in Doraville, Georgia, a 165-acre former General Motors plant that was acquired in 2014, over the next six years partially developed, repositioned, and ultimately sold in 2021. Mr. Pinckney has been affiliated with Integral since the company's inception in 1993. He has more than 30 years of real estate industry experience, including \$1.5 billion in multifamily development and \$1 billion in public improvements. His know-how encompasses engineering design, construction management, project management, real estate development, and both private and public finance.

Mr. Pinckney has a strong command of the community building process, which he gained as a member of the team that developed the mixed-income, mixeduse model utilized to implement the Housing Authority of the City of Atlanta's Olympic Legacy Program, heralded as "The Atlanta Model." He was active in every aspect of the program including master planning with community participation, managing public/private partnerships, design, financing, construction, lease-up, operations, and compliance.

Mr. Pinckney earned a Bachelor of Science in Mechanical Engineering and a Master in City Planning from the Georgia Institute of Technology. He is a Professor of Real Estate Development at Georgia State University, Trustee at Central United Methodist Church, and currently serves on the boards of the Georgia Tech Fellowship of Christian Athletes, The Ascent Program, The Atlanta Business League and Cook Park Conservancy. Eric is a life member of Omega Psi Phi Fraternity, Incorporated and currently serves as secretary to Commitment to Excellence, LLC (C.T.E. LLC).